

POINT ACCOUNTABILITY

- In lieu of a strict attendance policy, MRNG uses a self-policing points system.
- To remain in good standing, a member must score at least 50 points per calendar quarter.
- Points are gained from Attendance (2 pts) 1:1 Meetings (5 points), Visitors (20 points), Referrals (10 points), and Closed Business Thank yous (1%).
- If less than 50 points scored, the member enters a “Probationary” status.
- Once on probation, a member must score an average of at least 20 points in the following months to keep the seat in a Probationary status and 50 points in the quarter to return to “Good-Standing”.
- If a member fails to achieve an average of at least 20 points in the following months while on probation, then the MRNG seat changes to “Available” status, allowing a new potential member, if any, to attend meetings and apply for the seat.